

## Transition Support

Do you have a seller? Or Do you have a buyer? Frequently when Mergers and/or Acquisitions occur, they are done without the assistance of an intermediary. There are several factors to consider; including:

- What is an appropriate price?
- What are similar businesses selling for?
- What are the key terms to negotiate?
- What happens after Settlement Date?
- How to we keep this deal anonymous?
- How is transition risk minimized?
- Should you have an Earn Out Arrangement?

Queenston has worked with over 100 different transitions and is very familiar with all of the above. We develop the Letter of Intent with all the terms which will reduce legal bills.

Cost is \$1000.+ depending how involved we need to be.

## PROCESS

Fair Price

+

Non-Disclosure  
Agreements

+

Letter of Intent

+

Due Diligence List

+

Deal structure including  
price, payment structure,  
non financial terms, etc.

+

Creative solutions to have  
win-win deals