

Location	
GTA	ON
Access fee	\$400
LOI fee	\$1,000
General Information	
Type of Transaction	Share
Gross Recurrent Revenue	\$410,000
Would change dealer?	No
Suppliers	Quadrus, IPC, Horizons
Spoken language required	English
Licenses	Insurance & MFDA
Financial Planning	Yes
# Years in the industry	Over 35
CRM & Digitilized	Yes
Assets Under Management	\$41,769,493
Households	299
\$ / Household	\$139,697
Assistant	Yes \$55,000
Assistant after transaction	Stay Mandatory
Seller	Stay \$80,000
Dealer transfer	Seller open to transfer out

English: To access the financial analysis prepared by Queenston, a fee is required after the signing of the confidentiality and fee agreements. This fee is non-refundable. Subsequently, a fee is required to submit a letter of intent. This latter amount is credited against our fees if you are the selected buyer. In the event that you are not selected, the fee remains credited for 12 months against any future transaction finalized with Queenston. To proceed with the purchase process, please email us to request the confidentiality agreement and Queenston's fee agreement for electronic signature.

French: Pour accéder à l'analyse financière préparée par Queenston, un frais est exigible après la signature de l'entente de confidentialité et de nos honoraires. Ce frais est non-remboursable. Par la suite, un frais est requis pour déposer une lettre d'intention. Ce dernier montant est crédité contre nos honoraires, si vous êtes l'acheteur sélectionné. Dans le cas où vous ne seriez pas sélectionné, le frais restera créditable pendant 12 mois contre toute transaction future finalisée avec Queenston. Pour poursuivre le processus d'achat, veuillez nous envoyer un courriel pour demander l'accord de confidentialité et la convention d'honoraires de Queenston pour signature électronique.

Gross Recurrent Revenue	\$410,000	Selling Price Targeted	\$1,435,000
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An interesting opportunity with enormous potential, since the seller wishes to sell and stay for another five to ten years. The selling advisor is open to managing clients for a decent salary, should the buyer not be from Ontario.

A qualified assistant, licensed, has been working alongside him for over five years. She will stay on after the transaction to support the seller. She currently works a reduced schedule of four days a week, and more or less five hours a day.

The owner is a "rain maker" personality with a great deal of ability, despite being in his early sixties.

Investments type	Assets \$
CMA	\$1,825.87
GIC	\$95,351.70
LSF	\$648.98
MTF	\$39,656,466.00
SEG	\$1,245,707.17

Ideal Buyer				
Type	Fee			
Supplier	Quadrus/IPC	ICPM		
Client Servicing	In-person	Video	Phone	Remote
Service Offerings	Estate Planning	Financial Planning	Insurance	Wealth
Investment Vehicles	Mutual Funds	Segs Funds		

Top 5 Funds Cies	Assets \$
Mackenzie Monthly Income Balanced Portfolio Series PW	\$2,674,072
Mac Symmetru Growth Portfolio Series PW	\$2,413,092
Manulife Canadian Dividend Growth Fund Advisor Series	\$1,851,215
Mackenzie Bliewater Canadian Growth Fund Series PW	\$1,774,471
Fidelity Global Monthly Income Fund Series B	\$1,414,021

AUM by Investment type	AUM	# of Funds
Mutuals Funds	\$39,508,713.00	166
Segragated Fund	\$2,170,494.00	47
Labour Sponsored Fund	\$3,098.00	8
Guaranteed Investment Certificate	\$81,334.00	3
Cash Management account	\$5,353.00	

