

MB	
Access fee	\$750
LOI fee	\$1,000
General Information	
Type of transaction	Share
Type of Revenue	Fee Based & Financial & Estate Planning
Technology level used	Advanced
# of Employees	6
# of Employees Licensed	2
Employee Age Average	43
Employee will stay	6
Office Space	2000 sq.ft.
Lease Term	10 years
Licensing Status	CIRO-IIROC
Transition Period	Minimum 2 years
Estate & Financial Pl.	Advance Level

English: To access the financial analysis prepared by Queenston, a fee is required after the signing of the confidentiality and fee agreements. This fee is non-refundable. Subsequently, a fee is required to submit a letter of intent. This latter amount is credited against our fees if you are the selected buyer. In the event that you are not selected, the fee remains credited for 12 months against any future transaction finalized with Queenston. To proceed with the purchase process, please email us to request the confidentiality agreement and Queenston's fee agreement for electronic signature.

French: Pour accéder à l'analyse financière préparée par Queenston, un frais est exigible après la signature de l'entente de confidentialité et de nos honoraires. Ce frais est non-remboursable. Par la suite, un frais est requis pour déposer une lettre d'intention. Ce dernier montant est crédité contre nos honoraires, si vous êtes l'acheteur sélectionné. Dans le cas où vous ne seriez pas sélectionné, le frais restera créditable pendant 12 mois contre toute transaction future finalisée avec Queenston. Pour poursuivre le processus d'achat, veuillez nous envoyer un courriel pour demander l'accord de confidentialité et la convention d'honoraires de Queenston pour signature électronique.

MB-641, a premier financial services company specializing in wealth management and estate planning, is now available for acquisition. With a robust portfolio of personalized investment strategies, asset management, and comprehensive financial advisory services, MB-641 has built a strong reputation and loyal client base. The company's integrated approach to wealth management and estate planning ensures clients' financial goals are met and their wealth is preserved across generations. Additionally, MB-641 has invested significantly in upgrading its technological infrastructure, positioning itself for future growth and success.

The ideal buyer for MB-641 is an entity with a CIRO-IIROC (Investment Industry Regulatory Organization of Canada) license, ensuring compliance with industry standards and regulations. Furthermore, the buyer should maintain the assets under management with the actual investment dealer, preserving the existing client relationships and continuity of service. It is also crucial for the buyer to retain the current team, particularly the CEO and President, to maintain operational stability and leverage their deep expertise and leadership in the transition period. This continuity will ensure that MB-641 continues to thrive and provide exceptional service to its clients.

Recurring Revenue Only		
Fiscal Year End: June	2024	2023
Group Insurance	\$0	\$0
Individual Insurance	\$0	\$0
Services Income	\$38,869	\$26,359
Fees and Commissions	\$877,078	\$820,281
Other income	\$359	\$162
Total	\$916,306	\$846,802

Other Stats	
Total AUM	\$94,739,509
Top 10 clients	\$14,217,576
Top 20 clients	\$21,695,525
# Clients	373
AUM / Client	\$253,993
# HH	243
AUM / HH	\$389,875

Over 56% of the AUM is under Managed Accounts

