

Opportunity Profile - MB041

| GTA | MB |
|---------------------|------------------|
| Access fee | \$300 |
| LOI fee | \$700 |
| General Information | |
| MGA & Distributor | IPC |
| Type of transaction | Shares Sale |
| Life pay out | 160 % |
| Investment pay out | 80 % |
| CRM | No |
| Documents | Paper |
| Assistant | No |
| License | MFDA & Insurance |
| Active Provinces | AB, MB, NB |

English: To access the financial analysis prepared by Queenston, a fee is required after the signing of the confidentiality and fee agreements. This fee is non-refundable. Subsequently, a fee is required to submit a letter of intent. This latter amount is credited against our fees if you are the selected buyer. In the event that you are not selected, the fee remains credited for 12 months against any future transaction finalized with Queenston. To proceed with the purchase process, please email us to request the confidentiality agreement and Queenston's fee agreement for electronic signature.

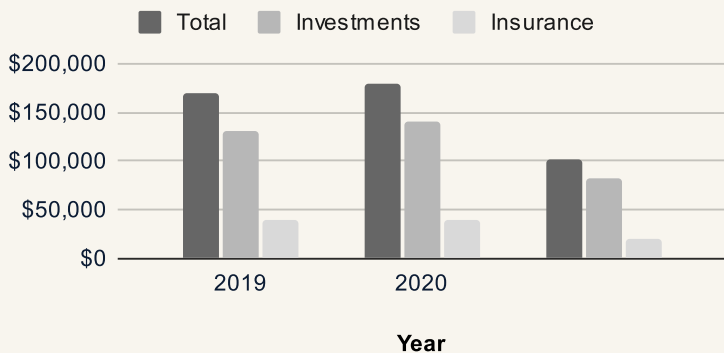
French: Pour accéder à l'analyse financière préparée par Queenston, un frais est exigible après la signature de l'entente de confidentialité et de nos honoraires. Ce frais est non-remboursable. Par la suite, un frais est requis pour déposer une lettre d'intention. Ce dernier montant est crédité contre nos honoraires, si vous êtes l'acheteur sélectionné. Dans le cas où vous ne seriez pas sélectionné, le frais restera créditable pendant 12 mois contre toute transaction future finalisée avec Queenston. Pour poursuivre le processus d'achat, veuillez nous envoyer un courriel pour demander l'accord de confidentialité et la convention d'honoraires de Queenston pour signature électronique.

| | | | |
|------------------------------|-----------|--------|-----------|
| Net Annual Recurring Revenue | \$197,687 | Asking | \$790,748 |
|------------------------------|-----------|--------|-----------|

MB-041 is a well-established financial advisory practice based in Winnipeg, Manitoba, with 25 years of experience in the industry. Managing approximately \$30 million in assets, this firm has built a strong client base through referrals and maintains a reputation for high-touch, relationship-oriented advisory services. With a focus on personalized client relationships rather than cold outreach, MB-041 represents a valuable opportunity for firms seeking to enhance their presence in the Manitoba market.

The ideal buyer for MB-041 is an MFDA-licensed advisor affiliated with the same dealer, IPC. The buyer should be prepared to work closely with the seller for an additional 2 to 3 years to ensure a smooth transition of client relationships. The prospective buyer should also have a strong commitment to client relationship management and a track record of maintaining high client satisfaction, aligning with the seller's approach.

Recurring Revenues (CAN \$)

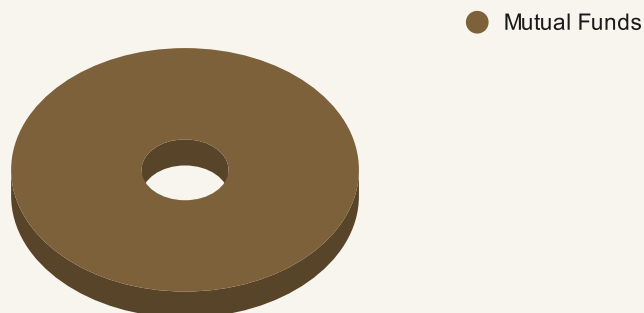


| Intention | Business Partner | Price Factor |
|-----------|------------------|-------------------|
| Sell 100% | No | Recurrent Revenue |

| Investment HH | Insurance HH | Average Age of Clients |
|---------------|--------------|------------------------|
| 105 | 300 | 66 |

| Total Assets of 5 Largest HH | Average Age of those Clients |
|------------------------------|------------------------------|
| \$ 8 000 000 | 60 |

Asset Breakdown per Product Type



Breakdown of Clients per Type

