

## Opportunity Profile - ONT355

Location

**SE Ontario** 

| General Information           |                    |  |
|-------------------------------|--------------------|--|
| MGA &<br>Distributor          | Horizons & Quadrus |  |
| Type of transaction           | Shares             |  |
| Life pay out                  | 150%               |  |
| Investment<br>pay out         | 80%                |  |
| CRM                           | Yes                |  |
| Documents                     | Digitalized        |  |
| Assistant                     | 1 F.T. & 1 P.T.    |  |
| Assistants<br>will stay after | Yes                |  |
| Active<br>Provinces           | ON, BC             |  |
| Approx. %<br>Premium          | 8%                 |  |

- Well establish with an excellent reputation since 1993.
- Finanial & Estate Planning.
- One advisorsand two admin staff.
- Great potential for new business and terms conversion.

| Total A.R.R. | Multiple<br>targeted | % Selling<br>Share |
|--------------|----------------------|--------------------|
| \$422,491    | 4.5                  | 50 %               |

| Group Benefits informations  |          |          |  |  |
|------------------------------|----------|----------|--|--|
|                              | 2022     | 2021     |  |  |
| Total premium                | \$63,000 | \$58,000 |  |  |
| Number of Group              | 3        | 3        |  |  |
| Average Premium per<br>Group | \$21,000 | \$19,333 |  |  |
| Medium Income Per<br>Group   | \$4,075  | \$3,500  |  |  |

| Recurrent Revenue |           |           |  |  |
|-------------------|-----------|-----------|--|--|
|                   | 2022      | 2021      |  |  |
| Trailer Segs      | \$375,865 | \$321,599 |  |  |
| Trailer MFDA      | \$5,121   | \$5,000   |  |  |
| Life              | \$31,425  | \$33,500  |  |  |
| Group             | \$12,224  | \$10,500  |  |  |
| Other             | \$7,899   | \$0.00    |  |  |
| Total             | \$432,534 | \$370,599 |  |  |











