



Opportunity Profile: ON373

Location
East GTA - Ontario

Trailers Fees (prediction)	Multiple	Selling Price Targeted
\$300,000.00	4.50	\$1,350,000

General Information	
Type of Transaction	Share
Assets Under Management	\$36,477,514
Would change dealer?	No
Dealer	IPC
Spoken language required	English
Licenses	Insurance & MFDA
Financial Planning	Yes
# Years in the industry	Over 35
CRM & Digitized	Yes
Revenue	\$360,000
Number of Clients	298
Number of Households	255
Number of Plans	521
Number of Holdings	743
Office rent	No

Dialogue Box

An interesting opportunity with enormous potential, since the seller wishes to sell and stay for another five to ten years. The selling advisor is open to managing clients for a decent salary, should the buyer not be from Ontario.

A qualified assistant, licensed, has been working alongside him for over five years. She will stay on after the transaction to support the seller. She currently works a reduced schedule of four days a week, and more or less five hours a day.

The owner is a "rain maker" personality with a great deal of ability, despite being in his early sixties.

Investments type	Assets \$
CMA	\$1,825.87
GIC	\$95,351.70
LSF	\$648.98
MTF	\$35,133,980.32
SEG	\$1,245,707.17

Top 5 Funds Cies	Assets \$	
Mackenzie Monthly Income Balanced Portfolio Series PW	\$2,674,072	7.33%
Mac Symmetru Growth Portfolio Series PW	\$2,413,092	6.52%
Manulife Canadian Dividend Growth Fund Advisor Series	\$1,851,215	5.07%
Mackenzie Bliewater Canadian Growth Fund Series PW	\$1,774,471	4.86%
Fidelity Global Monthly Income Fund Series B	\$1,414,021	3.88%

27.66%

