2008

2008



Revenue / Categories

2020

Asset Breakdown / Commission Type

Equity

Mutual

2021

Fixed

2022

Cash Offbook

income balance Assets

\$800,000

\$600,000

\$400,000

\$200,000

\$100,000,000

\$75,000,000

\$50,000,000

\$25,000,000

General Information					
Type of Transaction	Assets				
Sell & Stay	3 years				
Assets Under Management	\$97,000,000				
Investment Breakdown (Household)	\$550,000				
Investment Breakdown (Client)	\$295,000				
Number of Clients	265				
Number of Households	153				
Would change dealer?	Possible				
Active Provinces	AB, BC & SK				
Practice Status	Sole-proprietor				
Licenses	PM-IIROC & Insurance				
Financial Planning	Yes				
Office lease	2 years left				

Trailers Fees	\$774,000.00	00.00 Multiple		4.25	Selling price		\$3,289,500	
Top 20 Clients								
	Investment (\$)	Age	Since		Investment (\$)	Age	Since	
1	\$4,603,000	63	2007	11	\$1,410,000	63	2012	
2	\$2,638,000	51	2022	12	\$1,381,000	79	2010	
3	\$2,437,000	81	2015	13	\$1,354,000	63	2020	
4	\$2,359,000	69	2008	14	\$1,304,000	46	2007	
5	\$2,299,000	66	2009	15	\$1,304,000	67	2008	
6	\$2,047,000	78	2009	16	\$1,265,000	60	2020	
7	\$2,004,000	62	2007	17	\$1,256,000	47	2010	
8	\$1,935,000	62	2012	18	\$1,243,000	54	2007	

2012

\$1,717,000

\$1,569,000

Strictly investment-oriented professional practice. It is a high-end portfolio in every respect: average AUM per households, total assets, customer services and above all, the professionalism of the seller. Normally, the client is always in the image of his advisor. Take a look at all the data included in this report. It shows you the quality of management of the business presented here.

\$1,227,000

\$1,218,000

Here is a short overview of the vision of this individual:

"I used a disciplined portfolio management process to ensure all of my clients are treated fairly and equally. I believe that every client should have a written plan in place and that all clients should be kept informed of their plan progress."

Managed Fixed fees Commission Total

Fixed Fees

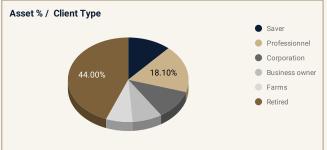
Managed

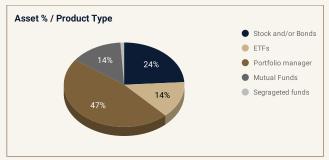
Trailer Fees & GIC











Significant consideration for interested parties

At this stage of the process, the seller will not consider any offer involving a transfer to another distributor or discretionary manager.

Must be licensed IIROC or ready to be licensed IIROC in the event of an agreement with the seller.

Service agreement is expected with the Purchaser for more than three (3) years. Considering his age (<60), he wants to remain active and contribute to the growth of the professional practice. Financial incentive to be considered in the offer.

Since there will be no transfer to another distributor, 100% financing is possible if certain criteria requested by the actual dealer are met by the purchaser.