

Dialogue Box

High quality professional practice with a higher than average investment ratio per residence. The sale of insurance products is great potential.

The type of clientele is not very demanding in terms of service. The current assistant has been working with the Seller for over 4 years. Highly qualifed and has interest in staying with new buyer. The office space is available on a yearly lease, allowing the buyer to transition to this office if desired.

Recurring Revenues*	\$515,000.00	
Multiple	4.50	
Selling Price*	\$2,317,500	

Information on Practice

Funds	Fund Companies	Clients	НН
97	26	310	123
Funds with less than \$25,000			\$32
Nominee Adoption clients count			96%

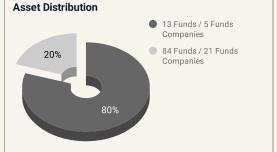
Asset Segmentation

	Category	Total AUM	Percentage		
	0 - \$100 000	\$7 624 235	13%		
-	\$100 001 - \$250 000	\$13 429 928	23%		
-	\$250 001 - \$500 000	\$15 786 799	28%		
	\$500 001 - and more	\$20 547 799	36%		
-	Total	\$57 388 760	100%		

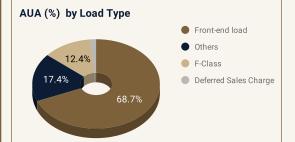
Client Spread

Category	Percentage
36-50 yrs	20%
51 - 65 yrs	35%
66 + yrs	45%









AUA with iA CCM/IAT 9.7% \$51,821,307 Non-iA 90.3%

Significant consideration for interested parties

At this stage of the process, the seller will not consider any offer involving a transfer to another Dealer or ICPM firm.

Since there will be no transfer to another distributor, 100% financing is possible if certain criteria requested by the actual dealer are met by the purchaser.



