



Dialogue Box

An opportunity to acquire the book of business with a seller who wishes to remain active for the next few years for a respectable compensation package.

The consultant is asking not to change distributors for practical reasons of technology and other operations.

| Recurring Revenue | Multiple targeted | Selling Price |
|-------------------|-------------------|---------------|
| \$150,000 | \$4 | \$600,000 |

| Intention | Business Partner | Price Factor | Fee split |
|-----------|------------------|----------------|-----------|
| Sell 100% | No | Gross Revenues | 50/50 |

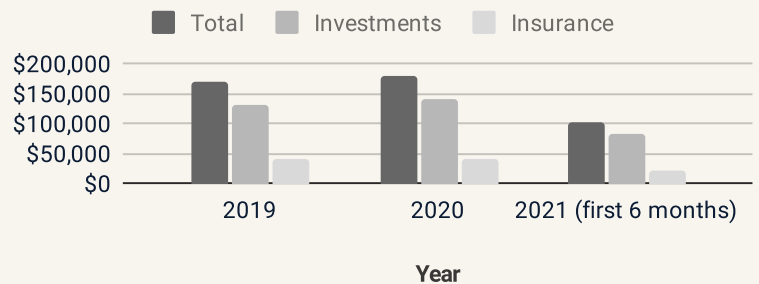
| Investment HH | Insurance HH | Average Age of Clients | Total AUM |
|---------------|--------------|------------------------|-----------|
| 250 | 300 | 50% over 65 | \$ 25 M |

| Total Assets of 5 Largest HH | Average Age of those Clients |
|------------------------------|------------------------------|
| \$ 8 000 000 | \$60 |

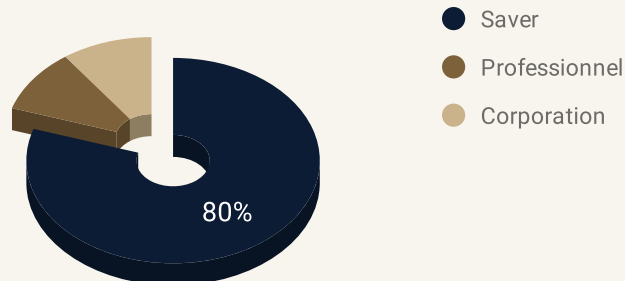
General Information

| Type of Transaction | Shares Sale |
|--------------------------|-------------|
| Assets Under Management | \$ 25 M |
| Dealer | IPC |
| Broker Dealer Payout | 80% |
| Practice Status | Inc |
| Spoken language required | English |
| Licenses | MFDA |
| Financial Planning | No |
| Number of Households | 550 |
| Average AUM / HH | \$ 45 500 |
| Active Provinces | Manitoba |

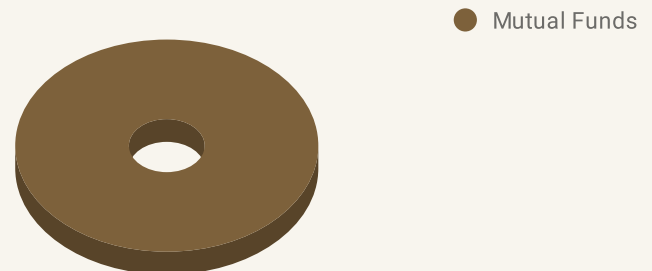
Recurring Revenues (CAN \$)



Breakdown of Clients per Type



Asset Breakdown per Product Type



Significant consideration for interested parties

At this stage of the process, the seller will not consider any offer involving a transfer to another distributor or discretionary manager.

Seller is to have a service agreement to remain active with the Purchaser .